



December 5, 2008

Dear Sonnet Customer,

Here at Sonnet Software, we want you to know that our company remains stable during these turbulent economic times. With the present international crisis on everyone's mind, we want to assure you that our company and the critical tools we provide will be there to help you when you need it. Many companies will encounter difficult times and some simply will not survive, leaving their customers without the support they need to get their job done.

Sonnet is ready to face this economic crisis and come through even stronger than before. Knowing that such economic difficulties are part of the business cycle, Sonnet has always taken care to operate in a fiscally responsible way that allows us to weather these storms and ensure that both our customers and our staff can depend on us. We are a privately owned company with no pressure to produce profits "now" for the shareholders. In difficult times, we need only cover our costs. Since our inception 25 years ago, Sonnet has pursued a policy of using cash on hand for all capital investments; no loans have ever been taken by the company, making us exceptionally stable during lean times.

You can also count on our motivated and dedicated staff. Customers often comment about how helpful our staff has been and the excellent teamwork they display.

With a very low turnover, when you call Sonnet for technical support, you will not get the "new" guy who's still trying to learn the software; you'll get someone with long term expertise in using Sonnet who can help you get your job done. And our employees stay because they can trust us to be here just as you can. Over the history of our company, we have never lost a technical support engineer, which is remarkable among EDA software companies.

Purchasing from Sonnet means that you are choosing a company that will be here for the years to come, supplying you with the support that you need. We hope that when the time comes for you to purchase another high frequency electromagnetic solver, you will choose Sonnet, a company just as committed to your success as you are.

Thank you for your past and present support as a customer of Sonnet Software Inc.

With sincere regards,

Dr. James C. Rautio  
President and Founder  
Sonnet Software Inc.

